



## 2025 BUYER'S GUIDE

# RISE with SAP

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## Understanding of RISE with SAP is Increasing but Adoption Remains Sluggish

Over the last year, a lot has changed around RISE with SAP. According to SAPinsider research, nearly two thirds of respondent organizations report being either familiar or very familiar with the offering. In addition, RISE with SAP partners have also reported a growing adoption of the offering among their clients, which started to increase mid-way through 2023 and accelerated in 2024. In addition, SAP messaging emphasizes RISE with SAP as a platform for future innovation, which is clearly resonating with a significant proportion of the community.

RISE with SAP is a comprehensive offering that enables organizations to transform their ERP systems and modernize business processes. Most importantly, for customers, RISE with SAP offers an

AI-enabled cloud ERP suite of solutions that integrates generative AI into their business processes.

With minimal changes to RISE with SAP during the last 12 months, SAP's focus has been on ensuring that customers understand the structure and value of the offering. SAP S/4HANA Cloud continues to be the cloud ERP core of RISE with SAP with SAP Business Technology Platform (BTP) providing the framework for extension and innovation around it. Combining these two offerings allows organizations to establish a digital foundation for driving process transformation using SAP Signavio, develop new capabilities using SAP Build, and unify data from across the organization using SAP Datasphere. Additionally, SAP's generative

# 64%

of SAPinsiders report that they are familiar or very familiar with RISE with SAP.

AI assistant Joule, now available in both SAP S/4HANA Cloud Public Edition and SAP S/4HANA Cloud Private Edition, provides a new interface for users and the ability to use AI to accelerate and improve decision-making.

To help SAP users in their decisions around RISE with SAP, SAPinsider put together this Buyers Guide which explores

the challenges, opportunities, and trends while highlighting key vendors and partners in the space. The vendor capability assessments are intended to aid and assist organizations in selecting vendors who provide technology and consulting services for RISE with SAP including preparation, implementation, infrastructure, and post-deployment support.

## Understanding of RISE with SAP is Increasing

# 49%

**of organizations realize that RISE with SAP provides a platform for innovation which is the biggest benefit of the offering, an increase of 20% over the last year.**

Two years ago, 60% of respondents to SAPinsider research on RISE with SAP reported that they had either never heard of the offering or were unfamiliar with it. In 2023, 48% of respondents were still in that category. However, this year, the numbers have shifted significantly with 64% of respondents reporting being familiar or very familiar with RISE with SAP. This is corroborated by insights gathered from customers interactions at SAPinsider events that align with this data. Additionally, SAP partners have indicated that more customers are now inquiring about the implementation options for RISE with SAP rather than seeking basic information about the offering.

The numbers also reflect a significant shift in the user base. This is partly because SAP has focused more on cloud ERP messaging and in reinforcing RISE with SAP as a platform for innovation during Sapphire 2024 and TechEd. Additionally, SAP has also emphasized on RISE with SAP demos during these events, particularly AI capabilities like Joule, allowing customers to get a better understanding of what is available in the offering. Also, considering that RISE with SAP packaging

options have remained stable over the last year has also proven beneficial, making it easier for customers to understand and evaluate the offering.

This change in customers' perspective also extends to the individual components within RISE with SAP. SAP S/4HANA Cloud continues to be the part that organizations are most familiar with in addition to SAP BTP. However, what has changed in the last year is that organizations are now much more familiar with the business process transformation tools from SAP Signavio. In fact, in 2023 only 26% of organizations reported moderate familiarity with business transformation tools in RISE with SAP. This year that number increased to 42%.

But this is not the case with all RISE with SAP components. SAP still needs to focus on messaging around SAP Datasphere, SAP Build, and generative AI capabilities. While some of this is expected to change considering major AI capabilities like Joule are available to organizations running SAP S/4HANA Cloud Public Edition or SAP S/4HANA Cloud Private Edition 2023 FPS02, SAP still needs to focus on enablement for these capabilities if these components are to impact adoption.

## RISE with SAP Adoption is Still Sluggish

Although RISE with SAP is central to SAP's cloud ERP messaging, customers have been slow on its adoption. While SAP announced that RISE with SAP adoption had reached 5,500 customers during the first quarter of 2024, no data has been reported on its adoption since then. In addition, while 19% of customers responding to SAPinsider's RISE with SAP 2024 report are now running RISE with SAP S/4HANA Cloud, up from 11% in 2023, this seems to be coming from organizations moving their existing SAP S/4HANA Cloud or SAP S/4HANA on-premise deployments to RISE with SAP. There is little to no decrease in those running SAP ECC or SAP Business Suite. Convincing these customers to move to RISE with SAP continues to be a major challenge for the enterprise software vendors.

However, the factors behind adoption have been steadily changing. In 2024, 53% of organizations reported having a single contract that included software and support, infrastructure, administration, and managed technical services had the potential to provide significant benefits to their organization. In addition, 49% reported that RISE with SAP provides a platform for innovation is a major benefit. This is a 20% increase from 2023 and aligns with SAP's messaging that has focused on RISE with SAP's innovation capabilities.

While the overall adoption numbers have not changed significantly in 2024, twice as many organizations (27%) reported evaluating RISE with SAP. In addition, 19% also report deploying RISE with SAP, a significant increase from the 7% in 2023. Similarly, only 16% currently report having no plans to evaluate RISE with SAP, a decrease from 25% in 2023. While these numbers are expected to rise in the next year, it is unclear whether these reflect customers moving to RISE with SAP or simply evaluating the offering and continuing to run their existing ERP systems.

One of the controversial decisions made by SAP in 2023 was to limit the ability to access the generative AI assistant Joule to customers running RISE with SAP contracts. While this initially had a minimal impact on customers, as only 14% reported it affecting their thinking on RISE with SAP in 2023, that has shifted significantly. This year, 42% indicated their thinking on RISE with SAP had changed because it was the only way to access generative AI capabilities. This increase

# 65%

of organizations find cloud ERP solutions, like RISE with SAP, to be valuable offerings.





# 53%

**of organizations report that the single contract in RISE with SAP delivers the most benefit to their organization.**

primarily came from those who, in 2023, reported that they needed more information. The percentage of those unaffected by new generative AI capabilities only decreased slightly year over year. This highlights that the efforts SAP has made to educate their customers on generative AI capabilities is having an impact.

One of the biggest factors having a negative impact on RISE with SAP adoption over the last two years revolves around whether the offering limits choices in selecting other enterprise solutions. In 2023, one in two (49%) organizations reported that they believed using RISE with SAP would limit their choices, and only 20% stated otherwise. While this number increased to 38% this year, 43% still believe their choices would be limited. The change came mostly from those previously reported not knowing what impact RISE with SAP would have on solution choice, demonstrating that SAP has been effective in increasing knowledge of the solution.

Customers also have significant concerns regarding the cost of using RISE

with SAP. In 2023, 63% of organizations reported that the cost or TCO of RISE with SAP was a concern for them, an increase of 15% over the previous year. This year that number rose to 73%. This is by far the biggest concern organizations have when it comes to RISE with SAP. Other issues such as a lack of control (43%) and support for different deployment models of SAP S/4HANA (38%) concerned a much smaller numbers of respondents.

Any sort of ERP change is expensive, both in terms of the monetary cost of the project but also in terms of the cost in time, resources, and potential disruption to operations. While SAP may be working to streamline the move to SAP S/4HANA Cloud for some customers, the majority are still planning to use SAP S/4HANA Cloud Private Edition and their transition to cloud ERP will likely take years and not months. The duration of these projects only increases costs. While SAP's approach to addressing these concerns remains unclear, tackling this key obstacle will be essential to overcoming one of the most significant barriers to RISE with SAP adoption.

# 49%

**of organizations see RISE with SAP as providing a strong platform for innovation.**

## Drivers for ERP and Innovation

Cloud ERP adoption is a transformative undertaking for any organization. To initiate a project of this scope and magnitude requires compelling drivers like the need to innovate, which makes it crucial to understand the motivations behind the decisions to embark on a major ERP initiative. This section explores the factors that are responsible for driving ERP and innovation strategies in organizations.

**Upcoming end-of-maintenance of core SAP Business Suite applications.** Over the past two years, the end-of-maintenance of core SAP Business Suite applications is the top factor driving decision making around ERP systems. For organizations running SAP ECC 6.0 with enhancement packages below 6, the end of maintenance is now just one year away. But what organizations must understand is

# 42%

**of organizations have changed their thinking on RISE with SAP because some generative AI capabilities are only available to customers using cloud ERP.**

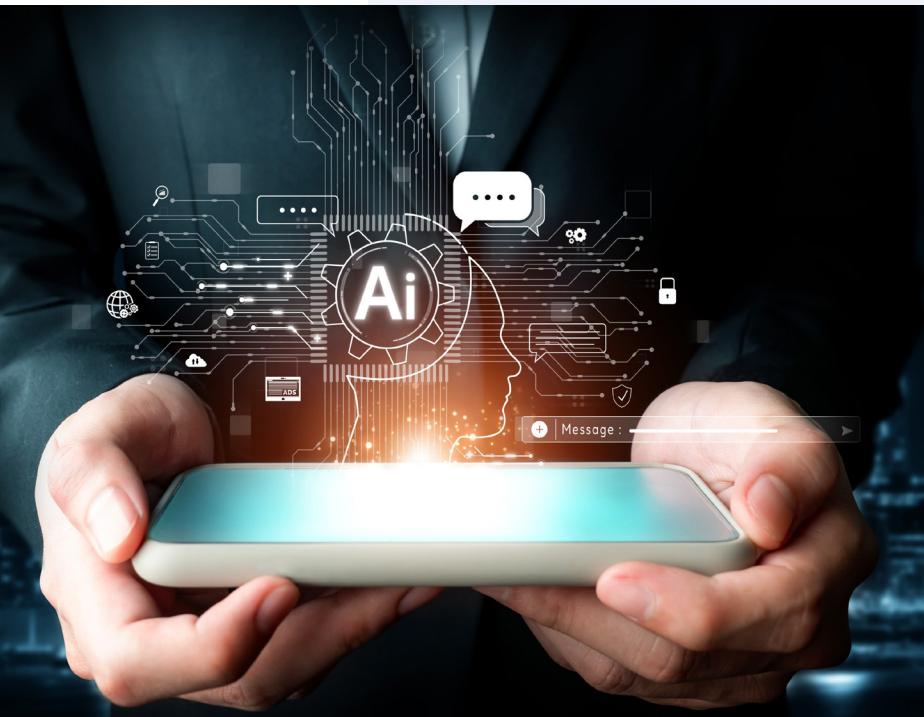
that this situation not only impacts the ERP system, but the databases and operating systems on which these ERP systems run. While some database providers have recently announced that they will continue to support versions compatible with ERP systems like SAP ECC beyond their existing support deadlines, it is unclear if that is true across the board. This makes it vital for organizations to plan and prepare for the future.

**Need to update and improve existing business processes and create new operational efficiencies.** Most SAP ERP systems today are heavily customized. This customization has been one of the defining features of many ERP solutions as it allowed organizations to address their unique needs. However, this has led to organizations frequently using only very small portions, often less than 10%, of standard functionality. Additionally, organizations often are unaware of which customizations are regularly used. This not only makes it difficult to streamline and improve business processes, it also makes

it time consuming, especially for those rolling out new processes or workflows. Updating processes effectively can lead to significant cost savings and performance improvements. Doing this in conjunction with deploying a new ERP system may require a major investment, but the longer-term benefits can include modernization and optimization that can outweigh the initial costs.

**Opportunity to re-engineer processes to better fit operational needs and correct configurations from a previous ERP implementation.**

Just as it is important to make processes more efficient, one of the biggest challenges that organizations have today is around ensuring that their ERP solutions fit today's needs. Many are now running into the fact that their existing systems were designed for a business model that may no longer exist. Organizations change over time. Acquisitions are made, divestitures occur, and new products and selling models are adopted. This has been especially true over the last four years where, for example, organizations who might once have only worked through distributors are now selling directly. Supporting such changes requires changes to existing ERP systems, but that may not always be possible if they are extensively customized. It might also be extremely difficult to support new governmental or industry-based regulations or requirements with existing systems. However, re-engineering processes can be just as complex as updating and improving those processes. This is where a move to a new system, particularly one that focuses on leveraging standard features can offer major benefits.



# 73%

of organizations are concerned about the cost of using RISE with SAP.

## Tips for Buyers

- **Start your future ERP planning today.**

The upcoming end of mainstream maintenance of core SAP Business Suite applications is rapidly approaching. While many customers may consider 2027 to be a soft deadline and the rollover to extended maintenance as inevitable, it is important to remember that the deadline for customers running SAP ECC 6.0 enhancement packages 1-5 is the end of 2025 and there is no extended maintenance available. In addition, many customers running releases of SAP S/4HANA prior to 2020 may have unknowingly moved to extended maintenance since those versions only offered five years of mainstream maintenance. This makes having future ERP plans in place vital. It is crucial for organizations to decide quickly as with limited consulting resources, delayed decisions will affect organizations negatively.

- **Take your questions to SAP.** Over the past year, there has been a significant reduction in the number of organizations who have questions around RISE with SAP and the impact of generative AI on cloud ERP decisions. This can be attributed to SAP's active communication and engagement with its customers. If organizations have specific needs like industry or regional regulatory compliance requirements, or questions about how SAP will address the complexities of an existing landscape, organizations should share them with SAP, their deployment partners, or experts.

- **Do as much as possible to understand the cost model for RISE with SAP so that an informed decision can be made.**

One of the biggest concerns respondents had about RISE with SAP was cost.

Although the single contract and the innovation platform that RISE with SAP offers are significant benefits, organizations are worried about the long-term costs of moving to RISE with SAP. This includes not just the move to SAP S/4HANA, which can be complex for long-time SAP customers with many customizations, but also costs like data ingress and egress fees if other systems are on-premise or in different clouds, the need for extra licenses for tools like SAP BTP or SAP Signavio, and access to generative AI features like Joule across various applications. This makes it crucial for organizations to talk to their SAP account executives about cost and what can be done to manage expenses.

- **Connect with an experienced partner that can provide guidance for decisions about SAP S/4HANA and cloud ERP.**

About three quarters of those moving to SAP S/HANA indicated they plan to either completely outsource their entire project or plan to leverage consultants and experts with specific skills. The most common ways these experts will be used is with solution deployment, but other key areas include adapting custom code, optimizing workflows and processes, and project management. Given the complexity of the move to SAP S/4HANA, working with an experienced partner can make a significant difference in the success and timeline of any project. If the partner is also able to provide guidance on infrastructure providers and the potential benefits of moving to cloud ERP, more informed decisions can be made. This guide aims to provide insight into the capabilities of different partners and help organizations make a decision about which are right for them.



## About Google Cloud

Google Cloud is the new way to the cloud, providing AI, infrastructure, developer, data, security, and collaboration tools built for today and tomorrow. Google Cloud offers a powerful, fully integrated and optimized AI stack with its own planet-scale infrastructure, custom-built chips, generative AI models and development platform, and AI-powered applications, to help organizations transform. Learn more at <https://cloud.google.com>

## Solution Portfolio

SAP S/4HANA integration, SAP-certified partner for RISE, BTP, Datasphere, Analytics and AI/ML

## Differentiators

- **Transformative AI Solutions:** Partnering with Google Cloud, business leaders can use purpose-built AI solutions to drive organizational transformation and address real-world challenges.
- **Advanced Conversational AI:** Google Cloud offers an end-to-end application combining state-of-the-art conversational AI with multimodal and omnichannel functionality, ensuring exceptional customer experiences at every interaction.
- **Gemini for Google Cloud:**
  - Acts as a writing and coding assistant.
  - Serves as a creative designer and expert adviser.
  - Functions as a data analyst, enhancing productivity and creativity.
- **Personalized Consumer Experiences:** Use AI solutions to deliver

# Accelerated ERP Transformation with SAP on Google Cloud

tailored experiences across channels, boosting conversion rates across digital properties.

## Value outcomes

- **Optimized machine types for SAP workloads:** Google Cloud offers 32TB SAP-certified machines, simplifying deployment and administration. Memory-optimized X4 instances support up to 32TB SAP HANA workloads—the largest in the cloud market.
- **Faster value realization:** Google Cortex for SAP Framework includes ready-made analytical and AI models built on SAP data structures and offer pre-designed dashboards and integrates additional datasets like market trends to enhance insights.
- **Agility and scalability:** Cloud infrastructure enables on-demand scaling, allowing organizations to adjust resources as business needs evolve.
- **Enhanced performance and efficiency:** Google Cloud infrastructure ensures reduced latency and faster processing for SAP applications and improves operational efficiency and user satisfaction.
- **Reliable and secure environment:** Robust security measures and certifications protect against cyber threats like DDoS attacks and ensure consistent availability and regulatory compliance for critical business operations.
- **Support for sustainability initiatives:** Integrates SAP Datasphere with ESG data using Google Cloud for actionable insights and enables organizations align with their sustainability goals.

## Use Case Example

**Customer:** Cementos Pacasmayo, a cement company

**Challenge:** The company faced challenges with data accessibility and analysis due to its reliance on a complex and outdated SAP system. This resulted in costly external SAP experts, manual data extraction into spreadsheets, and a lack of real-time insights, hindering sales and operational efficiency.

**Solution:** To address this, the company migrated their SAP system to Google Cloud and implemented a data lake using BigQuery, using Google Cloud Cortex Framework for simplified data modeling.

### Results:

- Enabled connection to various data sources and integration with Looker for visualization, fully in Spanish.
- Accelerated data analysis processes by up to 60%.
- Empowered business users to independently access and analyze data, reducing reliance on specialized developers.
- Lowered costs by approximately 66%.
- Initiated pilot projects with advanced analytics using Vertex AI, including a virtual assistant and operational optimizations leveraging IoT sensor data.
- Enhanced customer satisfaction and operational efficiency through these initiatives.
- Fostered greater data transparency and enabled data-driven decision-making across Cementos Pacasmayo through Google Cloud adoption.





## About Onapsis

Onapsis is the global leader in SAP cybersecurity and compliance, trusted by the world's leading organizations to securely accelerate their SAP cloud digital transformations with confidence. As an SAP-endorsed and most widely used solution for safeguarding SAP systems and applications, Onapsis delivers unmatched security and compliance capabilities. The Onapsis Platform empowers Cybersecurity and SAP teams with advanced tools for automated compliance, vulnerability management, threat detection, and secure development for their RISE with SAP, SAP S/4HANA Cloud, and hybrid SAP applications. Powered by threat intelligence from the Onapsis Research Labs, Onapsis offers unparalleled protection, ease of use, and accelerated time to value, empowering SAP customers to innovate faster and securely.

To learn more, visit <https://www.onapsis.com>.

## Solution Portfolio

ECC 6, RISE with SAP, SAP S/4HANA, SAP Business Technology Platform (BTP), SAP S/4HANA Private Cloud

## Solution Roadmap

Onapsis recently announced enhancements to its RISE with SAP offering with the launch of the [Onapsis Secure RISE Accelerator](#). This new offering reduces risk and addresses security and compliance challenges in RISE with SAP implementations. The solution delivers automation technology that reduces manual efforts and associated costs streamlining implementation processes and delivering enhanced efficiency. By providing an SAP security framework, Onapsis helps organizations make informed decisions, streamline secure-by-design go-lives, and mitigate the risk of costly project delays.

# Building Cyber Resilience for RISE with SAP

## Differentiators

- **Onapsis Security Advisor:** Enhanced AI engines offer dynamic industry peer comparisons and enable CISOs and CIOs to benchmark their security efforts, track progress, and measure findings over time.
- **Enhanced Support for SAP BTP, SAP S/4HANA, and RISE with SAP:** Enhanced code development and testing features to analyze and automate code fixes during development in SAP BTP. Automated code fixes for the most common code errors with One-Click Fix feature.
- **Increased SAP Attack Surface Visibility:** Enhanced scanning capabilities to provide deeper contextual insights into the SAP landscape, including potential threat actor ingress points like SAProuter.
- **Accelerated Deployment Models:** Centralized policy updates, foundational enhancements, and updates to the SaaS platform allow faster and real-time threat scanning.
- **Onapsis Research Labs:** High-quality, unique threat intelligence offers a distinct advantage with zero-day attack and pre-patch exploit protection.
- **Critical Threat Information:** The Threat Intel Center delivers timely content from the Onapsis Research Labs, including vulnerabilities, attack chains, and TTPs of ERP threat actors. The Network Detection Rule Pack offers advanced, vendor-agnostic threat intelligence rules consumable by any network security product or appliance.

- **Expanded Customization Engines:** Customized incident profiles and policies using AI anomaly scores to detect and respond to suspicious behaviors unique to organizations.
- **SAP Endorsed:** Onapsis is the only application security and compliance vendor endorsed by SAP.

## Value Outcomes

- **Vulnerability Management:** Proactive identification and measurement of exposure to vulnerabilities, exploits, misconfigurations, misauthorizations, and missing notes within ERP.
- **Threat Detection & Response:** Continuously monitor for threats and misuse, alert on zero-day activity, and integrate with SIEMs and network security.
- **Application Security Testing:** Find and fix security, compliance, and quality issues in SAP custom code and transports.
- **Compliance Automation:** Automate testing and validation of IT controls to maintain continuous compliance.
- **Reduce Business Disruptions:** Protect the security and integrity of business applications by minimizing risk to system availability and business operations and ensure strong brand reputation.
- **Accelerate Digital Transformations:** Whether organizations are undertaking a complete RISE with SAP transformation or a hybrid transformation, they can do it securely, quickly, within budget, and on-time.

## Use Case Example

**Customer Overview:** A Large American Utility Company.

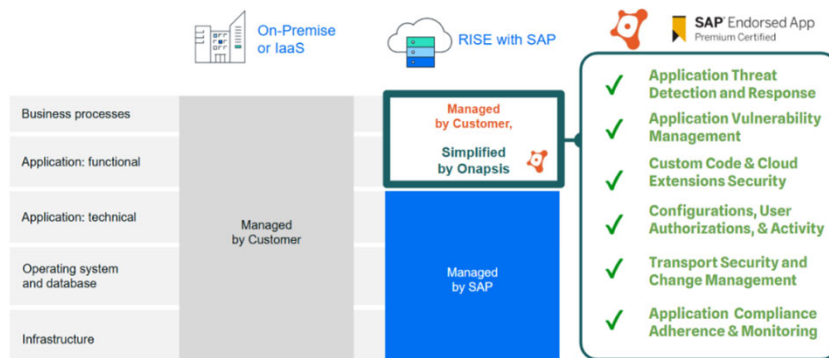
**Challenge:** Unaddressed risk in critical SAP applications due to complex patching process with no visibility into other vulnerabilities.

**Solution:** Onapsis time-saving vulnerability scans provide deep visibility, detailed solutions, and business impact to identify risk and accelerate response.

### Results:

- 60% less time spent investigating issues.
- 80% reduction in mean time to remediate (MTTR) thanks to research-driven analysis provided by Onapsis.
- 90% reduction in time spent on patching.

## Accelerate and De-Risk your RISE with SAP Transformation with the Onapsis Secure RISE Accelerator



The Onapsis Secure RISE Accelerator combines Onapsis' expert guidance with powerful automation technology to transform the RISE with SAP security journey for organizations. Onapsis' dedicated security advisors leverage an expert-guided framework to streamline critical decisions along with its automated platform that continuously scans for vulnerabilities, monitors threats in real-time, and validates compliance. This comprehensive approach ensures organizations are secure and empowered to:

- Accelerate project planning and execution through each SAP Activate phase, de-risking costly project delays due to security or compliance obligations like those under NIS2 or SOX.
- Narrow the scope to efficiently plan, understand, and focus on critical "must-haves" required for a compliant, secure-by-design go-live.
- Deliver technology that automates manual effort and equips teams with templates, best practices, and active participation every step of the way.
- Future-proof transformation with operational efficiency and scalability to adopt future SAP innovations with confidence post go-live.

## Customer Testimonial

"During our RISE project, Onapsis' SAP security solutions and expertise have given us the capabilities we needed to lower risk and reduce security and compliance challenges. With the volume of decisions to make, having Onapsis in our corner throughout the process has been crucial to our success, helping us make better decisions and go faster. SAP security is a collaborative effort, and we have found our partnership with Onapsis to be invaluable as we continue to benefit from their industry-leading platform and deep knowledge, strengthening our security posture at every stage of our RISE with SAP transformation."

- Jason Nations

Director of Enterprise Security at OGE Energy Corp



## Demand-Based and Customized Solutions for SAP S/4HANA Transformation

### About T-Systems

T-Systems is an SAP Global and Platinum Partner providing sophisticated end-to-end SAP services, including consulting, enabling fast and secure digital transformations for enterprise customers from all industries. It provides customers using RISE with SAP on T-Systems secure private cloud hosted in T-Systems Data Centers and best-in-class managed SAP services across private, hybrid, and public clouds, enabling enterprises to become digital, intelligent, and sustainable. To learn more, visit <https://www.t-systems.com/de/en/application-services/solutions/sap-solutions/rise-with-sap>

### Solution Portfolio

SAP ECC, SAP S/4HANA, SAP S/4HANA Private Cloud, RISE with SAP Services, SAP Systems Integration Services, SAP HCM solutions (incl. SFSF, HCM, H4S4 etc), SAP BTP, SAP Signavio, SAP Business AI, SAP Cloud for Sustainable Enterprises, SAP Successfactors, SAP Concur.

### Solution Roadmap

Extended capabilities for SAP multi and hybrid cloud operation models, sovereign cloud options, RISE with SAP on hybrid and private cloud, SAP HCM. Roll out SAP S/4HANA industry templates for automotive and discrete manufacturing industries. Offering SAP and non-SAP solutions for sustainability, ESG reporting, DSC, and footprint management.

### Differentiators

- **One of the world's largest SAP managed services providers:** Vendor agnostic managed SAP services include secure, GDPR compliant operation of traditional IT infrastructures, migration to and operation on private, hybrid and public cloud environments, integration of SAP and non-SAP infrastructure management, customized platforms, and industry-specific applications.
- **RISE with SAP premium supplier:** T-Systems infrastructure and services are part of SAP's offering to customers. The holistic approach ensures synergies across RISE/ non-RISE and SAP/ non-SAP environments.
- **Transformation expertise, factory approach:** SAP S/4HANA transformation from a single source with SAP-certified methodologies and standardized transformation approaches based on advisory and value consulting designed to address specific customer needs.
- **Industry-specific end-to-end services:** Integrated end-to-end IT Services with industry-specific characteristics and vertical applications. This ranges from strategic consulting to cloud based system hosting and SAP specific Security solutions.
- **Smart Application Management:** T-Systems' clients are supported with a leading-edge level of automation and AI-support in application management.
- **Global Integration:** Reliable, standardized implementation and operating procedures worldwide for maximum process security and efficiency for multiple landscapes.

**Sustainability Enablement:** LEED certified data centers with a Power-Usage-Effectiveness (PUE) of 1.3 use 100% renewable electricity and utilize sophisticated provisions to save energy and water for reducing environmental footprint.

### Value outcomes

- Business resilience and continuity
- Scalability, agility, and flexibility
- Automated, standardized services
- Stable and secure SAP operations
- Minimum downtime during go-live
- High user acceptance, fast response and resolution times

### Use Case Example






**Customer Overview:** Deutsche Telekom AG a German telecom company
















































































































































































#### Challenge:

- Cloud-based ERP as the key to business transformation.
- Access to innovations such as artificial intelligence.

**Solution:** T-Systems offered Managed Services and Infrastructure as part of the RISE with SAP contract, enabling the relocation of over 500 SAP systems to SAP S/4HANA Private Cloud Editions on its own Private Cloud (Future Cloud Infrastructure) and Google Cloud Platform. The contract encompassed consulting, migration, implementation, and operation, along with support for SAP S/4HANA Cloud Private Edition. T-Systems also consolidated and managing SAP systems while integrating and orchestrating resources from cloud hyperscalers.

**Results:** The transformation project will yield significant business benefits, including improved efficiency and resilience while also ensuring compliance with data privacy regulations like GDPR.

 No Capability
  Minimal Capability
  Partial Capability
  Major Capability
  Full Capability

	ADVISORY	S/4 IMPLEMENTATION	EXTENSION DEVELOPMENT	BUSINESS READINESS	BUSINESS TRANSFORM	CO-INNOVATION	CUSTOM TEMPLATES
<b>Technology Vendors</b>							
Avalara							
Baton Simulations							
Data Migrations							
Onapsis							
SNP Transformations							
VOQUZ Labs							
<b>Infrastructure Partners</b>							
AWS							
Google Cloud							
Lenovo							
Microsoft Azure							
T-Systems							
<b>Consultants</b>							
Ameri 100							
Argano							
cbs Corporate Business Solutions							
Deloitte							
EY							
IBM							
Kaar Technologies Inc							
KPMG							
PwC							
Protera							
The Silicon Partners							
SoftwareOne							
Syniti							
Syskoplan Reply							

\*Vendors submitted their self-assessments via electronic survey, which were then validated by SAPinsider research analysts.



No Capability   
 Minimal Capability   
 Partial Capability   
 Major Capability   
 Full Capability

	SYSTEM MANAGEMENT	SOLUTION EXTENSIONS	CLOUD ENABLEMENT	CLOUD CONVERSION	CLOUD TRANSFORMATION	BTP ENABLEMENT	SIGNAVIO ENABLEMENT
<b>Technology Vendors</b>							
Avalara							
Baton Simulations							
Data Migrations							
Onapsis							
SNP Transformations							
VOQUZ Labs							
<b>Infrastructure Partners</b>							
AWS							
Google Cloud							
Lenovo							
Microsoft Azure							
T-Systems							
<b>Consultants</b>							
Ameri 100							
Argano							
cbs Corporate Business Solutions							
Deloitte							
EY							
IBM							
Kaar Technologies Inc							
KPMG							
PwC							
Protera							
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No Capability   
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 Major Capability   
 Full Capability

	S4 ENABLEMENT	BUSINESS NETWORK	APP MANGEMENT	DIGITAL TRANSFORM	MODERNIZATION	STANDARDIZATION	SALES PARTNERSHIP
<b>Technology Vendors</b>							
Avalara							
Baton Simulations							
Data Migrations							
Onapsis							
SNP Transformations							
VOQUZ Labs							
<b>Infrastructure Partners</b>							
AWS							
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Microsoft Azure							
T-Systems							
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No Capability   
 Minimal Capability   
 Partial Capability   
 Major Capability   
 Full Capability

	SAP S/4HANA CLOUD, PUBLIC EDITION	SAP S/4HANA CLOUD, PRIVATE EDITION	SAP S/4HANA CLOUD, PRIVATE EDITION, CUSTOMER DATA CENTER OPTION	INTERIM INFRASTRUCTURE PRIOR TO SAP S/4HANA IMPLEMENTATION
<b>Technology Vendors</b>				
Avalara				
Baton Simulations				
Data Migrations				
Onapsis				
SNP Transformations				
VOQUZ Labs				
<b>Infrastructure Partners</b>				
AWS				
Google Cloud				
Lenovo				
Microsoft Azure				
T-Systems				
<b>Consultants</b>				
Ameri 100				
Argano				
cbs Corporate Business Solutions				
Deloitte				
EY				
IBM				
Kaar Technologies Inc				
KPMG				
PwC				
Protera				
The Silicon Partners				
SoftwareOne				
Syniti				
Syskoplan Reply				

\*Vendors submitted their self-assessments via electronic survey, which were then validated by SAPinsider research analysts.

## FEATURED VENDORS

Avalara

Google Cloud

intel®

Microsoft

ONAPSIS

T Systems